

Individual B-1 Yoga Agreement

Completed by Every Tribe Member

Tribe Name (Lead Member): _____

Individual name: _____

Your Start Date: _____

Basic Terms (read and initial):

_____ 3 month autopay minimum per person. Once one person leaves you will need to replace them to keep the discounted rates. Must be set up on autopay or pay 3 months at a time with cash or check.

_____ Must all be a part of the same referral group and reflected in the WAIVER that you complete at the door showing who recruited you to the studio. These relationships are added to the system.

_____ New members can always add new people to the Tribe/Group. Does not need to come from the lead member.

B-1 Yoga Business Intention (read and initial):

_____ To replace the "corporate rate" idea that gyms and studios might work out by offering EVERYONE the fair opportunity to create their own tribe/group/corporate rate with their own coworkers, friends or family. No matter where you work or don't work.

_____ To promote individuals who want a discount to recruit new yogis and members of B-1 Yoga. This only works if you are helping us bring in NEW members to the studio, resulting in a reduction of marketing and advertising cost. We are passing the savings on to you.

_____ This is NOT intended for you to create a group or join a group when you arrive at the studio with existing B-1 members. These rates are extremely discounted and we cannot afford to give these rates without the additional memberships.

_____ B-1 Yoga instructors would rather have more people in a class than less! Meaning we want to share the practice and love of yoga with as many people as we can.

_____ We ask that you understand and respect this Discounted Program and intention. When is understood by everyone involved we all get to enjoy the benefits of this awesome energy and community.

Individual Signature: _____.

Date: _____

Thank you! -Cally Burkle and B-1 Yoga Team!

